



The Voice of Real Estate in West Central Ohio

ISSUE 81

JANUARY 2021

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President-Elect

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WHAT DOES MY BOARD DO FOR ME?

West Central Assn of REALTORS® strives to maintain the highest level of service and support to its members. [CLICK HERE](#) to learn more about what your board does for you!

To stay up to date on the status of the COVID-19 virus in Ohio, follow the link below:
<https://coronavirus.ohio.gov/wps/portal/gov/covid-19/>

Ohio Housing Market Posts Gains for Fifth Consecutive Month in November

Sales activity in the Ohio housing marketplace in November rose 14.2 percent from the level of closings that occurred during the month a year ago, according to Ohio REALTORS.



“Activity throughout Ohio’s housing marketplace posted strong gains in sales levels and average price for the fifth consecutive month, despite the challenges posed by the ongoing COVID-19 pandemic,” said Ohio REALTORS President Chris Reese. “It’s increasingly evident that Ohioans appreciate that housing is a solid, long-term investment.

“In addition, buyers are eager to take advantage of the historic low mortgage rates to achieve their housing dreams. Moving forward we remain hopeful that we’ll see a rise in the number of homes listed for sale and an increase home construction to meet ongoing buyer demands.”

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HOLIDAY HOURS

**THE BOARD OFFICE
WILL BE CLOSED:**

DECEMBER 24, 2020
DECEMBER 25, 2020
DECEMBER 31, 2020
JANUARY 1, 2021



AVAILABLE ON
[ANDROID](#)
AND
[IPHONE](#)

DOWNLOAD THE NAVICA MOBILE PLUS APP ON YOUR SMART PHONE TODAY!

NOTICE
THE BOARD OFFICE DOES NOT
ACCEPT CASH

PAYMENT OPTIONS ACCEPTED:
CREDIT/DEBIT CARDS
CHECKS
MONEY ORDERS



JANUARY BIRTHDAYS!

Shot Arnett
Amy Balo
Angela Bowman
Mark Brookhart
Carmen Cecala-Wells
Ryan Clark
Daria Crownhart
Bob Gamble
Rob Gamble
Mindy Geesaman
Jane Germann
Nicholas Gilbert
Debra Goodwin
Evan Goodwin
Stacy Harter
Joseph Homera
Amy Joseph
Bailey Joseph
Jan Katz
Debbie Lane
Benjy Lee
Kevin Moeller
Christa Rarey
Mary Rex-Maley
Janet Richardson
Emad Shenouda
Susan Whitaker
Kristen Windau
Michelle Witham
Temple Wright
Charles Wynegar



RPAC IS YOUR RESOURCE!

As a REALTOR®, you value your profession and its future. RPAC is your best investment.

INVEST IN RPAC TODAY!

The REALTORS® Political Action Committee (RPAC) is your best resource to influence the long term growth and stability of the real estate industry. We support and educate pro-REALTOR® candidates on legislative issues that impact your business most.

- Preserving the mortgage interest deduction.
 - Supporting mortgage debt cancellation tax relief.
 - Opposing new and expanded transfer taxes.
 - Guaranteeing the right for REALTORS® to provide Broker Price Opinions.
 - Preventing the taxation of commercial and residential real estate leases.
 - Halting attempts by municipalities to license REALTORS®.
 - Stopping government inspections of real estate at the point-of-sale.
- And much, much more!

TO LEARN MORE!
<https://realtorparty.com>

BOARD OF DIRECTOR'S MEETING

Monday, November 2, 2020 at 4:00 pm in person and via Zoom

President Kate Shulaw called the meeting to order at 4:00 pm., President Elect Bailey Joseph, Vice President Antwillia Davis, Past President Dawn Arheit, Dick Clark, Kelly Martino, Shaun Richardson, Renee Smiley, Tim Stanford and Elaine Wehri were present.

There was a quorum.

Approved search committee to fill EO position consisting of Dick Clark, Bailey Joseph, Kate Shulaw, Tim Stanford

Approved removing Roxann Shaffer from and adding Dawn Arheit to Citizens National Bank, Liberty National Bank, Premier Bank and Superior Credit Union bank accounts and CD's. Dawn Arheit will also be the interim person for all of WCAR financials.

Approved an exit audit

Approved Kelly Martino as an interim person for MLS assistance and violations.

Meeting adjourned

Kate Shulaw, President

It's never too early to start working on your NAR Code of Ethics Training Requirement.

The National Association of REALTORS® has approved an extension to the current cycle 6 deadline from Dec 31, 2020 to Dec 31, 2021.

The ethics training requirement will now be due every three years going forward.

The current cycle (Cycle 6) now runs January 1, 2019 to December 31, 2021.



The West Central Association of Realtors has partnered with The CE Shop to offer an online ethics course at a discounted rate.

Click [HERE](#) to take advantage of this member perk.



NAR also provides online ethics training courses. Click [HERE](#) to view their course options.

Register for OAR's Winter Conference, January 25-27

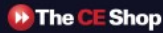


Registration deadline is January 21 @ 5 PM

WCAR's Online CE Resource

START THE NEW YEAR AHEAD & GET
25% OFF
YOUR ONLINE REAL ESTATE EDUCATION

promo code
JAN25

 The CE Shop

To enroll in an online CE course, go to:
www.wcare.theceshop.com
Select a class and use the discount code above.

UPCOMING MEETINGS
Board of Directors Meeting
JANUARY 6 @10:00 AM

SAFETY PROGRAMS AVAILABLE

Self defense classes at the YMCA:
<http://limaymca.net/schedules/>

CCW classes provided by Insight Firearms Training:
www.ohioccwclasses.com



Are you making it difficult for hackers to crack your passwords online? Create smart passwords by incorporating capital letters, numbers, and special characters, and using more than six characters.

For more safety tips from NAR, visit NAR.realtor/safety

welcome

New WCAR Member
Eric Schomber—EXP Realty
Tera Knebel—Schrader Realty

NEW MLS MEMBERS

Christine Carruthers—The Danberry Co.
Shaun Hood—Coldwell Banker Realty
Matt Watson—Key Realty

Transfer
Jeff Buroker—Dye Real Estate

**LEGAL CORNER****Gov. DeWine Signs Bill Extending Licensing Deadline**

Gov. Mike DeWine signed House Bill 404 into law this week that included some language to further extend the occupational licensing renewal deadline, effective immediately, until July 1, 2021.

This content is copyright 2020 Ohio REALTORS. Read more at:

<https://www.ohiorealtors.org/blog/1406/gov-dewine-signs-bill-extending-licensing-deadline/>

Please note: You must use your ohio Realtors.org login to access this article.

License Renewal Deadline Extended to July 1, 2021; Other Measures Pending at Ohio Statehouse

Beth Wanless, Ohio REALTORS Director of Government Affairs, provides a comprehensive look at a bevy of issues the Association is working on during the current lame duck session at the Ohio Statehouse, including an extension of the license renewal deadline to July 1, 2021, among others.

The license renewal extension period to July 1, 2021 was included in House Bill 404 and signed by Gov. Mike DeWine yesterday. The extension goes into effect immediately. Other issues still pending during lame duck include SB246, HB75, HB13, and HB751.

This content is copyright 2020 Ohio REALTORS. Read more at:

<https://www.ohiorealtors.org/blog/1405/license-renewal-deadline-extended-to-july-1-2021-other-measures-pending-at-ohio-statehouse/>

Get REALTORS® Endorsed

The C2EX program offers 11 self-assessments to measure your proficiency in professionalism, covering areas from customer service to use of technology.

[Click Here](#) for information about NAR's C2EX program.

Congratulations WCAR for winning the "Started Process" category for a medium-sized board!

DETERRA DRUG DEACTIVATION SYSTEM

DETERRA drug deactivation pouches offer a safe and effective way to dispose of unneeded medications. DETERRA 45-pill pouches are available free at the Board office.

[Click Here](#) to find more information about the DETERRA



Real Estate Fees Paid in 2020

2020 Annual Dues Beginning January 1, 2020 (Due November 1, 2019)

OAR	\$175.00
OAR Assessment	\$ 25.00
NAR	\$150.00
NAR Assessment	\$ 35.00
Local	<u>\$190.00</u>

Total 2020 Dues Paid- Full Year **\$575.00**
(Of these, \$106.00 is non-deductible)

2020 MLS Participation (Including Tax)

Quarter 1	\$83.80
Quarter 2	\$87.70
Quarter 3	\$85.51
Quarter 4	\$85.90
Quarter 1 (2021)	\$83.80 (Most paid in 2020)

SUPRA Key (Optional Service - Including Tax)

Lease Dates: May 19, 2020 - May 18, 2021

Dkey and EKey (Phone App) \$133.09

2021 Annual Dues Beginning January 1, 2021 (Most paid in 2020)

OAR	\$175.00
OAR Assessment	\$ 25.00
NAR	\$150.00
NAR Assessment	\$ 35.00
Local Dues	<u>\$190.00</u>

Total 2021 Dues Paid- Full Year **\$575.00**
(Of these, \$101.25 is non-deductible)

THANK YOU TO OUR GREAT AFFILIATES

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IF YOU WOULD LIKE TO BECOME AN AFFILIATE MEMBER WITH THE WEST CENTRAL ASSOCIATION OF REALTORS, CLICK [HERE](#) FOR AN AFFILIATE APPLICATION.

IF YOU ARE INTERESTED IN MORE INFORMATION REGARDING GOLD OR SILVER LEVEL SPONSORSHIP, PLEASE CONTACT US AT SECY@WCARE.NET.



JANUARY 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4 1st MLS Unpaid Agent Inactive @ 5 PM	5	6 Board Meeting @ 10 AM	7	8	9
10	11	12	13	14 1st Q MLS Unpaid Office Inactive @ 5 PM	15 2021 Annual Dues Unpaid Agent Suspended @ 5 PM	16
17	18	19	20	21	22	23
24	25	26	27	28	29 2021 Annual Dues Unpaid Agent Terminated @ 5 PM	30